

# **Explain AI to Clients** (Before Al Does It For You)

What To Know & What To Ask

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# AI in Healthcare: Clinical and Financial Applications

Unlike traditional models leveraged today, AI models can analyze vast amounts of data from different sources in real-time. They excel at recognizing complex patterns and can predict future trends with remarkable accuracy, based on individual journeys.



# Data Privacy and Security: What To Know & What To Ask

### **TECHNICAL SAFEGUARDS:**

Access and Audit Control, Transmission Security, Integrity, Person or Entity Authentication What to ask:

How does your AI product/service ensure that technical safeguards are in place to protect patient health information (PHI) from unauthorized access and breaches?

- How is access to PHI managed and monitored?
- What encryption methods do you use to secure PHI during storage and transmission?
- How do you maintain audit records and logs for PHI access?
- How is the integrity of PHI maintained across your systems?

# **PHYSICAL SAFEGUARDS:**

Infrastructure Access Controls, Infrastructure Security, Infrastructure Use, Device and Media Controls

### What to ask:

What physical safeguards are in place to protect PHI stored or processed within your AI systems?

- How do you secure physical and cloud-based locations where PHI is stored or processed?
- How do you manage devices that access or store PHI?
- What infrastructure controls are in place to secure the hardware storing PHI?



### **ADMINISTRATIVE SAFEGUARDS:**

Security Management Process, Assigned Security Responsibility, Workforce Security, Information Access Management, Security Awareness Training, Security Incident Procedures, Contingency Plan, Evaluation, Business **Associate Contracts** 

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Merit Medicine is offering snapshot risk prediction for high-cost healthcare spend

- X Have a client who has had a recent "bad" year?
- Are their stop loss renewal rates skyrocketing?
- Are stop loss carriers choosing not to bid?

Our Catastrophic Risk Report allows you to **secure** better stop loss rates and improved insights for your clients!

See what Merit Medicine can do for you:





